



MUEO

# **MOI UNIVERSITY**

***OFFICE OF THE DEPUTY VICE CHANCELLOR ACADEMIC AFFAIRS,  
RESEARCH AND EXTENSION***

## **UNIVERSITY EXAMINATIONS**

### **2014/2015 ACADEMIC YEAR**

***FOURTH YEAR END OF SEMESTER EXAMINATIONS***

#### **FOR THE DEGREE OF BACHELOR OF BUSINESS MANAGEMENT**

**EXAM CODE:       BBM 441**

**EXAM TITLE:     PROJECT & CONTRACT  
MANAGEMENT IN PURCHASING**

**DATE: 11<sup>TH</sup> DECEMBER, 2015   TIME: 2.00 P.M. – 5.00P.M.**

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*INSTRUCTION TO CANDIDATES*

➤ **SEE INSIDE**

THIS PAPER CONSISTS OF (2) PRINTED PAGE

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# BBM 441: PROJECT & CONTRACT MANAGEMENT IN PURCHASING

INSTRUCTIONS: Answer questions **ONE** and any other **THREE** questions.

## Question One

(a) Define the following terms as used in project and contract management.

Project

Project Management

Contract

Contract Management

(6 Marks).

(b) The natural life cycle of systems give rise to a similar cycle in projects called the project life cycle, with the aid of a diagram, discuss the project life cycle while giving details of each stage of the project life cycle. (10 Marks).

(c) Based on project characteristics, explain how the projects can be classified. (9 Marks)

## Question Two

(a) Project selection is a process of appraising projects, choosing and implementing some of them, discuss the **Sounders, W.E** project selection criteria. (10 Marks)

(b) Briefly discuss the **TWO** types of project selection models (5 Marks)

## Question Three

(a) There has been an upsurge of foreign purchasing transactions in Kenya, discuss the alternatives to be made in conducting foreign purchasing. (10 Marks).

(b) Reference incoterms are key in almost any foreign purchase transaction, identify and explain any **FIVE** incoterms. (5 Marks).

## Question Four

The Kenyan Government has made tremendous progress towards the use of e-procurement platform by public entities; discuss the concept of e-procurement giving the challenges on its IFMIS (Integrated financial management information systems) implementation. (15 Marks).

## Question Five

Briefly explain the following purchasing and supplies analysis terms.

(a) Inspection

(b) Cancellation of orders & breach of contract

(c) Warranties

(d) Patents & Product liability

(e) Commercial Arbitration

(15 Marks).

**Question Six**

A purchasing officer works as an agent of the employer, briefly discuss the legal authority of a purchasing officer and the personal liability in case of his/her negligence. (15 Marks)