



Travel and Tourism Consultant

QUESTION BOOKLET

Conditions

Number of Questions	100
Time Allowed (hours)	3
Total Obtainable Marks	100
Student Passing Grade	60
Student Distinction Grade	85

T-011 | Mar 2018

EXAMINATION SESSION RULES

GENERAL GUIDELINES

- 7 You will work with the exam QUESTION BOOKLET and a separate ANSWER SHEET.
- 7 Check that your QUESTION BOOKLET is complete. The number of questions is indicated on the front page.
- 7 Complete the ANSWER SHEET with your personal information. Your Client ID can be found on your examination invitation letter.
- 7 Once the exam is passed successfully, your name will appear on the course certificate as it is written on the Examination Attendance List. Notify the Supervisor if your name is spelled incorrectly on the Attendance List.
- 7 Normal examination conditions apply:
 - o No talking is permitted once the examination papers have been distributed.
 - o No food and/or drink are allowed in the examination room.
 - o Anyone suspected of cheating will have their examination papers canceled.
 - o No examination paper may be taken out of the examination room.
 - o No photocopy or scan of the examination may be made.
 - o Once completed, the QUESTION BOOKLET and the ANSWER SHEET must be handed to the Supervisor.
- 7 The time allowed for completing this examination paper is indicated on the cover page. You will be advised 30 minutes and again 15 minutes before the end of the examination. You may leave the room before, if you have returned your paper to the Supervisor.

MATERIALS ALLOWED

- 7 Only your IATA course study materials are allowed in the examination room.
- 7 A nonprogrammable pocket calculator and a language dictionary are permitted.
- 7 No other external or supplementary references are allowed. Note books, loose paper notes (other than course content pages), diaries and agendas are not permitted.

HOW TO WORK WITH THIS QUESTION BOOKLET

- 7 Read each question carefully.
- 7 All questions carry equal marks. All answers must be marked on the ANSWER SHEET and not in the QUESTION BOOKLET. Failure to mark answers on the answer sheet will result in a FAIL grade.

HOW TO WORK WITH THE ANSWER SHEET

- 7 Find the ANSWER SHEET now.
- 7 Mark only one response per question. No points will be given for a question with more than one marked response.
- 7 Blacken the appropriate circle for each answer option you choose. You must use a lead pencil. If you must change a multiple choice answer, blacken the new circle with your pencil and completely erase the incorrect answer.
- 7 When an exam question presents less than five answer options, ignore any extra blank choices on the ANSWER SHEET. For example, if the question offers only A and B as answer options, fill in A or B on the ANSWER SHEET and ignore C, D and E.

AT THE END OF YOUR EXAMINATION

You must return the ANSWER SHEET and QUESTION BOOKLET to your exam supervisor.

Disclaimer

This examination paper includes an exhibit with extracts from the Passenger Air Tariff Training Edition at the back of this question booklet. Fares in LCF and NUC, as well as the IATA Rate of Exchange (IROE) are shown for examination purposes only. PAT general rules, fares, fare rules, or other information not included in the examination exhibit is not required to price the journeys presented, unless otherwise stated. Do not source city pair fares and fare rules outside the exam exhibit. For the purpose of this exam, you must assume that fare rules not included in the extract have no restrictions. The Standard Condition rules (SC100/SC101) are not included in this exam extract because you are expected to know these rules as part of your course study.



Use the following information to answer questions 1 to 10:

Refer to the following reservation. Price this journey at the lowest applicable adult normal fare. Construct the fare as a single or as multiple pricing units.

Booking

1 MS 719 C 17JUL W CAIAMM HK1 800A 915A /DCSQ /E
 2 RJ 111 C 22JUL M AMMLHR HK1 1120A 245P /DCAF /E
 3 BA 442 C 26JUL F LHRAMS HK1 545P 805P /DCAF /E
 4 BA 427 C 31JUL W AMSLHR HK1 1000A 1005A /DCBA /E
 5 EI 233 C 07AUG W LGWDUB HK1 910A 1025A /DCBA /E

Journey

CAI MS AMM RJ LON BA AMS BA LON EI DUB
 |-----|-----|-----|-----|-----|
 TPMS 295 EH 2274 EH 211 EH 211 EH 293 EH

Fare type

Adult Normal Fare

Pricing Unit 1		Pricing Unit 2	
FCP		FCP	
NUC		NUC	
RULE		RULE	
MPM		MPM	
TPM		TPM	
EMA		EMA	
EMS		EMS	
HIP		HIP	
RULE		RULE	
AF		AF	
SUBTOTAL			
CHECK			
IROE			
LCF			

Note: Blank Fare Construction Table for OW journeys. This table is for your use only. It will not be graded.



FCP	
NUC	
RULE	
MPM	
TPM	
EMA	
EMS	
HIP	
RULE	
AF	
CHECK	
TOTAL	
IROE	
LCF	

Note: Blank Fare Construction Table for OW journeys. This table is for your use only. It will not be graded.

1. The total applicable fare in local currency (excluding TFCs) is _____
 - A. EGP 32247.00
 - B. EGP 23760.00
 - C. EGP 33014.00
 - D. EGP 31576.00
2. Which applies to the lowest applicable fare construction?
 - A. One pricing unit
 - B. A mileage surcharge
 - C. An extra mileage allowance
 - D. A specified routing fare
3. Which fare breakpoint produces the lowest fare?
 - A. AMM
 - B. LON
 - C. AMS
 - D. DUB
4. The NUC fare for an accompanied child for the same journey is _____
 - A. 4139.68
 - B. 4617.19
 - C. 3312.07
 - D. 3462.89
5. If the reservation for RJ111 is changed to depart on 17JUL, AMM becomes a connection, and the lowest applicable fare would be _____
 - A. the same
 - B. lower
 - C. higher



6. The lowest total applicable fare for the journey is NUC _____
A. 3310.48
B. 4416.10
C. 4509.97
D. 4617.19
7. Which itinerary change would create the lowest fare?
A. Change the BA442 flight to 22JUL
B. Change the RJ111 flight to 17JUL
C. Change the BA427 flight to 26JUL
8. If the journey terminates in LON, what is the total applicable fare in NUC?

1 MS 719 C 17JUL W CAIAMM HK1 800A 915A /DCSQ /E
2 RJ 111 C 22JUL M AMMLHR HK1 1120A 245P /DCAF /E

OUTBOUND		INBOUND	
FCP		FCP	
NUC		NUC	
RULE		RULE	
MPM		MPM	
TPM		TPM	
EMA		EMA	
EMS		EMS	
HIP		HIP	
RULE		RULE	
AF		AF	
SUBTOTAL			
CHECK			
IROE			
LCF			

Note: Blank Fare Construction Table for your use only. It will not be graded.

- A. 3511.57
B. 2423.05
C. 3310.48
D. 4222.18

9. Which will apply to the lowest fare construction for the journey CAI-AMM-LON?
- A. An EMA, an EMS and a HIP
 - B. Only an EMA
 - C. Only an EMS
 - D. Only a HIP fare
10. What is the result of the carrier fare selection if the fare component is CAI MS AMM RJ LON BA AMS?
- A. MS~YY
 - B. RJ~YY
 - C. BA~YY



Use the following information to answer questions 11 to 20:

Refer to the following reservation. Price this journey at the lowest applicable adult normal fare. Quote only one pricing unit with two fare components. DO NOT APPLY ANY SURCHARGES.

Booking

SU 262 C 25MAR SVONRT HK1 2000 1140 26MAR
JL 29 C 03APR HNDHKG HK1 1000 1335
BA 28 C 10MAY HKGLHR HK1 2345 0535 11MAY
SU 2579 C 11MAY LHRVVO HK1 1325 1910

Journey

MOW SU TYO JL HKG BA X/LON SU MOW
|-----|-----|-----|-----|
TPMS 4664RU 1823EH 5965EH 1550EH

Fare type

Adult Normal Business Class Fare



OUTBOUND		INBOUND	
FCP		FCP	
NUC		NUC	
RULE		RULE	
MPM		MPM	
TPM		TPM	
EMA		EMA	
EMS		EMS	
HIP		HIP	
RULE		RULE	
AF		AF	
CHECK			
TOTAL			
IROE			
LCF			

Note: Blank Fare Construction Table for RT/CT journeys. This table is for your use only. It will not be graded.

11. The MPM for the outbound fare component is _____.
- A. EH 5596
 - B. EH 9338
 - C. RU 7784
 - D. RU 7515
12. The MPM for the inbound fare component is _____.
- A. RU 7784
 - B. EH 8163
 - C. EH 8025
 - D. RU 5596

13. The EMS for the inbound fare component is _____.
- M (no EMS)
 - 5M
 - 10M
 - 25M
14. The LCF is _____.
- EUR 7276.00
 - EUR 7472.00
 - NUC 8551.32
 - NUC 7033.99
15. The minimum fare for this journey is _____.
- NUC 7033.99
 - NUC 8551.32
 - NUC 9400.03
 - NUC 7175.85
16. Which global indicator code applies to the inbound fare component for the reservation?
- EH
 - TS
 - RU
 - FE
17. If London were a stopover, the lowest applicable fare would be _____.
- NUC 9671.96
 - NUC 10359.71
 - NUC 11703.76
 - NUC 11015.62
18. If the reservation is changed to the following new reservation, what would the global indicator be for the inbound fare component?
- | | | | | | | | |
|--------|-----|---------|--------|-----|------|------|-------|
| SU4262 | C | 25MAR | SVONRT | HK1 | 2000 | 1140 | 26MAR |
| JL | 29 | Y 03APR | HNDHKG | HK1 | 1000 | 1335 | |
| SU | 213 | Y 11MAY | HKGSVO | HK1 | 1105 | 1610 | |
-
- | | | | | | | |
|-------|-------|-------|------|-----|------|-----|
| MOW | SU | TYO | JL | HKG | SU | MOW |
| ----- | ----- | ----- | | | | |
| TPMs | 4664 | RU | 1823 | EH | 4427 | FE |
- EH
 - FE
 - RU
 - TS



19. The Applicable Fare (AF) for the outbound fare component of the new reservation is _____.

OUTBOUND		INBOUND	
FCP		FCP	
NUC		NUC	
RULE		RULE	
MPM		MPM	
TPM		TPM	
EMA		EMA	
EMS		EMS	
HIP		HIP	
RULE		RULE	
AF		AF	
CHECK			
TOTAL			
IROE			
LCF			

Note: Blank Fare Construction Table for RT/CT journeys. This table is for your use only. It will not be graded.

- A. 4275.66
- B. 4700.01
- C. 4935.01
- D. 7427.70

20. The applicable fare for the new reservation is lower than the minimum fare for the journey. TRUE or FALSE?
A. True
B. False



Use the following information to answer questions 21 to 25:

Ms. Rapatwar purchased the following ticket in ABJ. On 27APR, she requests a change to her onward journey.

Original issue

ELECTRONIC TICKET RECORD

INV:439861 CUST: PNR:RKSGKJ
TKT:1525086538000 ISSUED:05MAR PCC:Y2VS IATA:987654321

NAME:RAPATWAR/JHARI MS FF:

NAME REF: FOP:*VI563634552234123412/14

CPN	A/L	FLT	CLS	DATE	BRDOFF	TIME	ST	F/B	STAT
1	GH	287	Y	20APR	ABJACC	615A	OK	YIF	USED
2	AZ	043	Y	25APR	ACCMIL	1250P	OK	YIF	USED
3	AT	070	Y	30APR	MILCAS	115A	OK	YIF	OPEN
4	AT	070	Y	30APR	CASABJ	1115P	OK	YIF	OPEN

FARE XOF 1403700

TOTAL XOF 1403700

ABJ GH ACC AZ MIL M1319.90AT X/CAS AT ABJ M1319.90NUC2639.80END ROE531.741579

New reservation

3 AZ 743Y 29APR Q MILZRH HK1 505A 810A /ABRQ*EZLHOF /E
4 AT 490Y 10MAY W ZRHCAS HK1 225P 445P /ABRQ*EZLHOF /E
5 AT 327Y 10MAY T CASABJ HK1 945P 135A /ABRQ*NNVWGG

TPMs

ABJ	GH	ACC	AZ	MIL	AZ	ZRH	AT	CAS	AT	ABJ
	261EH		2821EH		134EH		1287EH		1958EH	

Fare TYPE

Normal adult YIF fare

ICER

1 XOF = EUR 0.001524

21. Travel for the outbound fare component has been completed. TRUE or FALSE?

- A. True
- B. False

22. The fare may be recalculated _____

- A. from the point of commencement of travel
- B. only for the inbound fare component

23. The new fare selected must be valid for travel on which date?

- A. 05MAR
- B. 20APR
- C. 27APR
- D. 30APR

24. The exchange rate to be used for the recalculation of the fare is the IROE effective on _____

- A. 05MAR
- B. 20APR
- C. 27APR
- D. 30APR

25. The expiration date for the new ticket is _____ of the following year.
- A. 05MAR
 - B. 20APR
 - C. 27APR



Use the following information to answer questions 26 to 30:
Refer to the following linear fare calculation.

Fare Calculation

SYD QF BKK(TG SIN622.53 SQ BKK622.53)TG HAN M SYDBKK4693.86QF SYD3576.67P
SYDBKK1117.20NUC10632.79END ROE1.99437

26. The destination break point for PU1 from SYD is _____.
- A. SIN
 - B. BKK
 - C. HAN
27. What type of journey is PU1?
- A. RW
 - B. RT
 - C. CT
 - D. OJ
28. What type of journey is PU2?
- A. RW
 - B. RT
 - C. CT
 - D. OJ
29. NUC 622.53 is the direct base fare from SYD to SIN. TRUE or FALSE?
- A. True
 - B. False
30. A HIP fare applies to the INBOUND fare component of PU1. TRUE or FALSE?
- A. True
 - B. False
31. Which rule paragraph number of a carrier fare would define a HIP exception if there is one?
- A. Paragraph # 14
 - B. Paragraph # 15
 - C. Paragraph # 16
 - D. Paragraph # 17
32. Complete the fare breakdown by providing the missing IROE: MOW CA SHA4207.50/-HKG CA X/BJS SU.MOW M4917.47NUC9124.87END ROE _____.
- A. 61.682500
 - B. 0.810635
 - C. 7.751830
 - D. 6.168420
33. To price each routing, identify if OW fares or ½ RT fares are required.
- BCN – GVA – surface – ZRH – MAD
- A. OW FARES
 - B. ½ RT FARES
34. In which currency will the through fare for the journey YVR AC YYZ/-MEX AV LIM AV GRU be collected?
- A. MXN
 - B. ARS
 - C. CAD
 - D. USD

35. The linear fare calculation line displays fare construction according to _____.

Fare Calculation

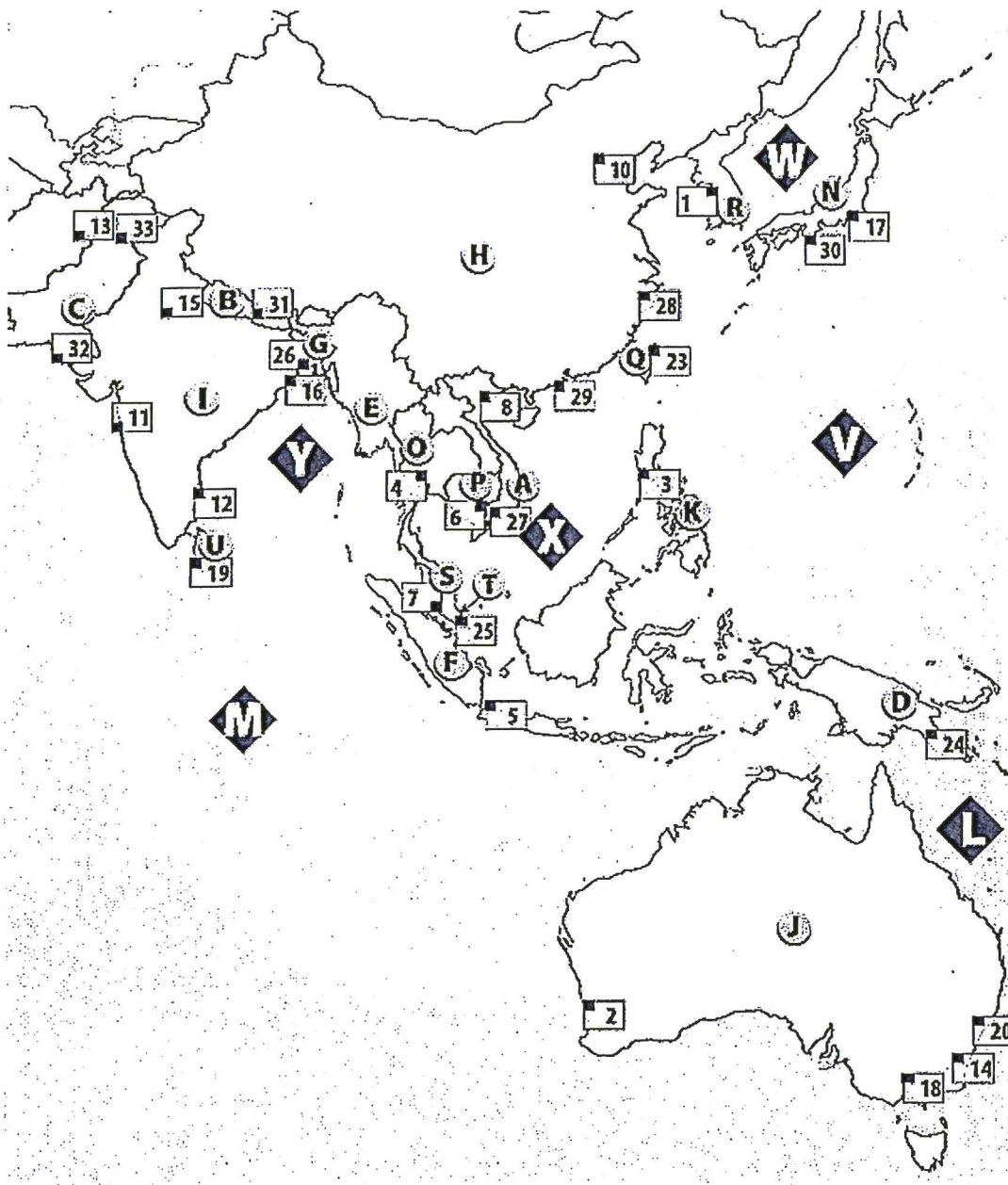
FRA LH SEL2903.75KE

YVR2610.45LH FRA3004.20NUC8518.40END ROE0.7616

- A. the mileage system
 - B. a specified routing
 - C. the lowest combination principle
 - D. a local combination
36. The Validating Carrier HR issued the ticket with the fare component HEL AY IST TK ZRH LX GVA. TPMs in the same order are 1350, 1107, 144. The published normal economy fares for HEL GVA are: (AY = EUR 975; TK = EUR 494; LX = EUR 494; YY = EUR 861). Who is the carrier fare owner from origin (HEL) to destination (GVA)?
- A. TK
 - B. HR
 - C. AY
 - D. LX
37. In a ticket exchange transaction, how is a new tax assessed?
- A. Convert the new tax to the currency of payment at the IROE
 - B. Convert the new tax to the currency of country of exchange at the BSR. Then convert the currency of the country of exchange to the currency of payment at another BSR
 - C. Convert the new tax to the actual currency of payment at the BSR
 - D. Convert the new tax to the currency of country of origin then convert to currency of payment at the BSR
38. Which exchange/reissue term represents the currency in which any additional amount must be collected?
- A. Filing Currency
 - B. Currency of Payment
 - C. Restricted Currency
 - D. Local Currency Fare
39. Which is always TRUE of return journeys?
- A. The CTM check applies only when there is a HIP from an intermediate point
 - B. Specified Routings must be checked for outbound and inbound components
 - C. A Circle Trip fare construction cannot have more than two fare components
 - D. Break at the point causing the highest EMS for the lowest fare
40. A HIP Check is NOT required for which itinerary (all intermediate points are stopovers)?
- A. DEL – BOM – PAR – LAX
 - B. DEL – DXB – YTO
 - C. BOM – LON – MEX
 - D. DEL – CHI – YTO
41. A passenger goes to the CX office in YTO to purchase a LON CX HKG premium economy fare with an EMD in HKD. How much is the equivalent fare that will appear in the resulting ticket?
- A. NUC 6303.29 multiplied by IROE 7.75183
 - B. GBP 4025 divided by BSR 12.4755
 - C. GBP 4025 multiplied by BSR 12.4755
 - D. NUC 6303.29 divided by IROE 6.168420
42. To price this routing, do OW or ½ RT fares apply?
- OSL – NYC – STO – OSL
- A. OW FARES
 - B. ½ RT FARES

43. Which is TRUE?
- A. A HIP fare basis code must be the same as the O-D fare basis code
 - B. A HIP fare booking class code must match with the code booked for the O-D fare
 - C. A HIP fare owner must be the same carrier as the owner of the O-D fare
 - D. A HIP fare is exempt from a mileage surcharge when the O-D fare is surcharged
44. Which is TRUE for TFCs in exchange and reissue transactions?
- A. A new travel itinerary may affect the original TFCs collected
 - B. New TFCs are converted to the currency of payment using the IROE
 - C. Refund TFCs applicable to flown segments
 - D. There is no need to check TFCs if the itinerary changes
45. Refer to the routing and TPMs. Which is FALSE?
- NBO - KQ - DAR - FN - HRE - KQ - LUN - SA - JNB
 417EH 939EH 252EH 741EH
- A. KQ performs the first subarea to subarea crossing
 - B. The total miles flown on KQ are not consecutive
 - C. FN is the carrier fare owner
 - D. The KQ fare does not apply
46. Among leisure travelers, which type of travelers would likely visit casinos?
- A. Shoppers
 - B. Adventure seekers
 - C. Status seekers
 - D. Entertainment seekers
47. Which destination is also known as a Windward Island?
- A. Palau
 - B. St. Lucia
 - C. Hawaii
 - D. Bali
48. Latitude does NOT affect _____.
- A. the number of daylight hours
 - B. temperature levels
 - C. seasonality
 - D. rainfall
49. The Black Forest is a tourist attraction in _____.
- A. Germany
 - B. Canada
 - C. Thailand
 - D. Turkey
50. Destinations _____ experience an equal amount of daylight and night hours.
- A. near the North and South Poles
 - B. between the Equator and the poles
 - C. nearest to the Equator
 - D. in the Northern Hemisphere
51. How do the Westerlies affect weather and travel?
- A. High velocity winds blow at high altitude, increasing or decreasing flying time
 - B. Low-altitude winds blow at high velocity, making western coastal regions dry
 - C. High-altitude winds blow at low velocity, making western coastal regions humid
 - D. Low-altitude winds blow at low velocity, making western coastal regions rainy

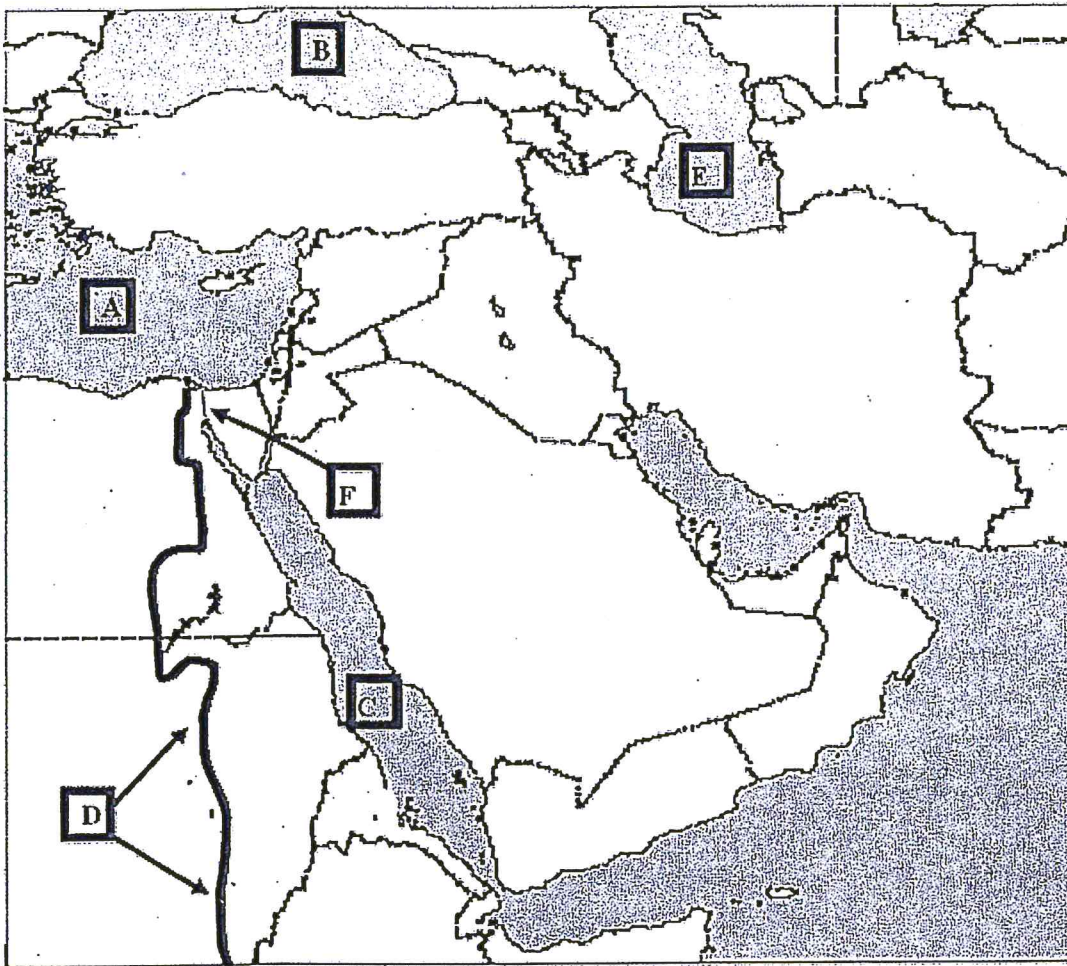
Use the following information to answer questions 52 to 54:



52. Which city is number 19?
- A. Colombo
 - B. Dhaka
 - C. Manila
 - D. Kathmandu
53. Which city is number 10?
- A. Hong Kong
 - B. Seoul
 - C. Beijing
 - D. Tokyo

54. The letter C is which country?
- A. Pakistan
 - B. Nepal
 - C. India
 - D. Philippines

Use the following information to answer questions 55 to 57:



55. Letter F represents the _____.
- A. Yenisey-Angara River
 - B. Amazon River
 - C. Suez Canal
 - D. Congo River
56. Letter B represents which body of water?
- A. Great Bear Lake
 - B. Black Sea
 - C. Lake Tanganyika
 - D. Persian Gulf
57. Letter A represents which body of water?
- A. Atlantic Ocean
 - B. Black Sea
 - C. Mediterranean Sea
 - D. Indian Ocean

58. Which is a common condition for all rail passes?
- A. They are valid for a fixed period of time
 - B. They are only good for domestic travel
 - C. They are sold to national residents of a country
 - D. They permit travel in standard class only
59. When codes are used in a rail booking system to show different classes of seating accommodation, the letter 'A' means first class. TRUE or FALSE?
- A. True
 - B. False
60. Which information is NOT provided on a rail ticket's Conditions of Carriage?
- A. When the ticket expires ✓
 - B. The ticket price ✓
 - C. Baggage allowance
 - D. Compensation for train delays ✓
61. Which rail pass offers overseas visitors unlimited travel in more than twenty European countries?
- A. InterRail Pass
 - B. Eurail Global Pass
 - C. Eurail Select Pass
 - D. European Pass
62. Antwerp's Central Station in Belgium is well known for its many _____.
- A. flower shops
 - B. diamond shops
 - C. murals
 - D. religious sculptures
63. In Japan a station name which starts with "Shin" is _____.
- A. only served by local trains
 - B. the only station in the city
 - C. a new station on a high-speed line
 - D. an underground station



Use the following information to answer questions 64 to 66:

785		OSLO - LILLEHAMMER - ÅNDALSNES and TRONDHEIM																						
km		407	41	311	2343	45	2345	47	2347	329	405		308	2340	2342	42	2344	44	2346	46	406			
		ⓐ	ⓐ	ⓐ	ⓐ	ⓐ	ⓐ	ⓐ	ⓐ	ⓐ	ⓐ		ⓐ	ⓐ	ⓐ	ⓐ	ⓐ	ⓐ	ⓐ	ⓐ	ⓐ	ⓐ		
		R	R	R	R	R	R	R	R	R	R		f	R	R	R	R	R	R	R	R	R		
		X□	X□	X□	X□	X□	X□	X□	X□	X□	X□		X□	X□	X□	X□	X□	X□	X□	X□	X□	X□		
0	Oslo Sentral	783 d.	...	0802	0934	...	1402	...	1602	...	1834	2256	Trondheim S	784 d.	...	...	0823	...	1424	...	1618	2313		
21	Lillestrøm	783 d.	...	0813u	0945	...	1414u	...	1611u	...	1845	2321u	Sløren	784 d.	...	...	0907	...	1509	...	1702	0003		
52	Oslo + Ø	783 d.	...	0828u	0959	...	1429u	...	1630u	...	1859	2340u	Oppdal	783 d.	...	...	1003	...	1601	...	1754	0104		
127	Hamar	783 d.	...	0925	1059	...	1525	...	1725	...	2001	0040	Åndalsnes	783 d.	...	0739	0933	...	1533	...	1707	...		
185	Lillehammer	783 d.	...	1012	1145	1205	1612	...	1813	...	2055	0134	Dombås	783 d.	...	0513	0903	1058	1101	1656	1701	1829	1902	0224
243	Røngbu	783 d.	...	1056	1255	1654	1856	...	2137	0221	2055	0134	Olla	783 d.	...	0545	0933	1135	...	1735	...	1936	0308	
267	Vinstra	783 d.	...	1111	1313	1711	1913	...	2154	0242	2055	0134	Vinstra	783 d.	...	0609	0956	316	1156	...	1756	...	1957	0335
298	Olla	783 d.	...	1136	R X	1335	1736	...	1937	...	2219	0311	Røngbu	783 d.	...	0625	1012	X□	1213	...	1813	...	2014	0352
344	Dombås	783 d.	...	1207	1209	1407	1808	1831	2009	2011	2250	0359	Lillehammer	783 d.	...	0710	1057	1109	1257	...	1900	...	2058	0438
458	Åndalsnes	783 d.	...	1327	1526	...	1950	...	2128	...	...	...	Hamar	783 d.	...	0801	...	1203	1341	...	1944	...	2141	0531
430	Oppdal	783 d.	...	0645	1305	...	1907	...	2106	...	...	0504	Oslo + Ø	783 d.	...	0903	...	1303	1432s	...	2033s	...	2232s	0626s
502	Sløren	784 d.	...	0735	1355	...	2001	...	2156	...	...	0559	Lillestrøm	783 d.	...	0916	...	1316	1449s	...	2049s	...	2249s	0649s
553	Trondheim S	784 a.	...	0830	1445	...	2044	...	2244	...	...	0650	Oslo Sentral	783 a.	...	0926	...	1326	1503	...	2104	...	2304	0704

Åndalsnes	783 d.	0625	1000	1120	1345	1345	1540	1550	2005	2015	2130	2130	Ålesund	783 d.	...	0705	...	1300	...	1430	...	1700	...	
Molde	783 d.	0750	1125	1510	1715	1715	2135	2250	...	...	...	2345	Molde	783 d.	0610	0755	1300	1440	1440	1645	1600	1915	2130	2315
Ålesund	783 a.	...	...	1345	1555	1745	2210	...	...	...	...	2345	Ålesund	783 a.	0735	0920	0920	1510	1420	1645	1600	1915	2130	2315

Oppdal	783 d.	0530	1050	1315	1810	2120	...	...	...	...	...	...	Kristiansund	783 d.	0625	1040	1310	1635	2010	2120	...	...	...
Kristiansund	783 a.	0915	1425	1640	2125	0035	...	...	...	...	...	...	Oppdal	783 a.	0940	1520	1640	2010	...	...	...	...	...

N - Conveys and .
 R - Reservation recommended.
 f - Not Mar. 30.
 s - Stops to set down only.
 u - Stops to pick up only.
 □ - Conveys NSB Komfort.
 ⊖ - Oslo Lufthavn Gardemoen (see also Table 771).
 † - Journey is by taxi and is only available for passengers from train 2347 (please inform the on train staff).

64. Passengers travelling by train and bus from Oslo to Molde on Saturdays must change at _____.
- Oppdal and Trondheim
 - Trondheim and Åndalsnes
 - Oppdal and Ålesund
 - Dombås and Åndalsnes
65. On Saturdays what is the latest time a passenger can leave Oslo Airport to travel to Ålesund?
- 1630
 - 1602
 - 1859
 - 1429
66. A customer wishes to travel overnight from Oslo to Kristiansund on Friday. At what time will he need to get off the night train in order to catch the connecting bus?
- 650
 - 626
 - 504
 - 559
67. Which pass is sold by Greyhound in the United States for long distance bus travel?
- Tourist Trail Pass
 - Ameripass
 - Europass
 - Festpass
68. The Ameripass for international visitors is _____ the regular Ameripass.
- more expensive than
 - less expensive than
 - the same price as
 - not as all-inclusive as
69. In Europe, which feature usually determines the quality level or rating of a bus service?
- Leg room
 - Air conditioning
 - Sleeping berths
 - Bus routing

79. What is TRUE about the relationship between the airline and cruise industries?
- A. The cruise industry is larger than the airline industry.
 - B. The cruise industry is the safest transportation industry.
 - C. The airline industry is growing more quickly than the cruise industry.
 - D. The airline industry has helped the cruise industry to grow.
80. Which term means "cruise ship cabin"?
- A. Stateroom
 - B. Lounge
 - C. Bar
 - D. Berth
81. When a traveler misses a cruise departure due to illness, who is responsible for any loss on the cruise purchase?
- A. The travel agent
 - B. The traveler
 - C. The Cruise Company
 - D. None of the above
82. What is NOT a common Caribbean cruise route?
- A. Eastern Caribbean
 - B. Western Caribbean
 - C. Southern Caribbean
 - D. Northern Caribbean ✓
83. A customer said they were unhappy with the busy crowds at a popular island resort hotel. Which of the following is an example of how to turn this customer into a luxury customer?
- A. Obtaining a discount from the hotel they stayed at for the customer's next trip there
 - B. Suggesting that the customer take a cruise next time
 - C. Recommending a similar resort hotel on a different island
 - D. Showing the customer upgrade options to stay at a private villa on the same island
84. Which of the following best describes how to reach your luxury travel customers through social networks?
- A. Offer a specific deal or discount and a deadline to book
 - B. Be specific about the accommodations and avoid vague language
 - C. Create interest and curiosity in the destination with a tweet instead of marketing hard sell ads
 - D. Use repetitive messaging at regular times every week to emphasize the value
85. Which of the following is an example of customizing to create a product?
- A. Arranging a special activity for a guest to make a traditional mask in Bali
 - B. Setting up special seating arrangements for a customer to watch a parade from a private balcony
 - C. Arranging with the venue to have a couple be paddled in from the ocean to their wedding ceremony on the beach
 - D. Upgrading a customer's cruise trip package to a suite
86. How can a luxury travel agent gain first-hand knowledge of the products they sell?
- A. Researching on the internet
 - B. Going on FAM trips
 - C. Reading travel magazines
 - D. Speaking to other agents
87. What unique luxury attraction is Singapore known for?
- A. Luxury hotels, shopping and fine dining
 - B. Adventure, beauty and remoteness
 - C. Art galleries, resorts, fine dining, and private yachting.
 - D. Absolute privacy, seclusion, beaches and crystal clear water.

70. When is it ideal to travel by bus between destinations?
- A. When there is a great distance to travel between destinations
 - B. When travelers are not aware of the local culture and language
 - C. When it is the rainy or monsoon season
 - D. When there are established quality standards for bus vehicles
71. Which type of accommodation property is preferred by luxury travelers?
- A. Larger and busier properties
 - B. More centrally located properties
 - C. More private or secluded properties
 - D. More price inclusive properties
72. What type of accommodation offers the least opportunity for a cultural experience?
- A. Farmhouses
 - B. Resorts
 - C. Castles
 - D. Guesthouses
73. Which type of accommodation in Spain operates as a historical and cultural attraction?
- A. A yurt
 - B. A paradores
 - C. An apartment
 - D. A castle
74. Which type of traveler would more likely be attracted to hostel properties?
- A. Families with a limited budget
 - B. Business travelers with a long stay
 - C. An eco-tourist visiting a nature park
 - D. Luxury travelers wanting privacy
75. Peter wants to establish a library with information about alternative accommodation properties for his niche travel customers. He can collect this information by subscribing to travel magazines and major newspapers that publish articles about unusual and exotic places to stay. TRUE or FALSE?
- A. True
 - B. False
76. Which type of accommodation offers spiritual learning and very simple amenities?
- A. Resorts
 - B. Ryokans
 - C. Monasteries
 - D. Ranches
77. The cruise industry has the highest passenger satisfaction statistics in the travel industry and a very high number of repeat passengers. TRUE or FALSE?
- A. True
 - B. False
78. Which cruise line company owns the Queen Mary 2 ship that transports passengers across the Atlantic Ocean?
- A. Cunard
 - B. Costa
 - C. Disney
 - D. Norwegian



88. Luxury travelers expect customization and a personal experience. How can the travel agent meet this expectation for their customers?
- A. By using their experience and network to make special arrangements and handle all the coordination
 - B. By providing many options that the customer can pick from
 - C. By ensuring that customers get the best prices
 - D. By providing the latest promotional materials for new popular destinations
89. In an IATA agent numeric code 92-2-31406, the number "2" represents the _____.
- A. number of agency branches
 - B. agency's country location
 - C. agency's accreditation status
 - D. agency's area location
90. What is a travel agency guarantee system?
- A. The agency must refund money paid by customers if the agency is bankrupt
 - B. The agency owner must pass an exam proving he/she has business skills
 - C. The agency must be a registered business with the government office
 - D. The agency accurately informs its customers of the products purchased
91. Non-IATA airlines operating scheduled passenger flights in countries where BSP is in operation are permitted to participate in the BSP. TRUE or FALSE?
- A. True
 - B. False
92. Which of the following is one of IATA's objectives?
- A. To promote healthy competition between airlines worldwide
 - B. To encourage co-operation between domestic and international airlines
 - C. To co-operate with the International Civil Aviation Organization
 - D. To protect the interests of all international travel industry suppliers
93. A participating agency in the IATA Passenger Sales Agency Agreement is called an IATA _____ agency.
- A. accredited
 - B. appointed
 - C. approved
 - D. member
94. When should IATA accredited agents attempt to refund a ticket in BSPLink?
- A. Only when the document was not issued by the refunding agency
 - B. Only when the ticket is still retrievable in the GDS system
 - C. Only when the agent has enhanced access to BSPLink
 - D. Only when the agent cannot determine the refundable amount
95. Customers measure a product's value by its _____.
- A. quantity
 - B. price
 - C. price and quality
 - D. price and quantity

96. Read the following travel agent dialogue with a face-to-face customer who is planning a honeymoon vacation. What is the agent forgetting to mention that can make the customers feel important?

The wedding sounds so exciting. Now that I understand your needs and preferences, I recommend a romantic, all-inclusive honeymoon package to a charming and secluded all-inclusive resort in Bermuda that meets your budget. Bermuda is an old British territory with many islands to explore. The climate will be warm when you travel in May and less humid. If you feel adventurous, you'll be able to tour and discover nearby attractions – even on a scooter! Else, you both can lounge on the beach or at the swimming pool to rest from the hectic wedding preparations. The resort I recommend has an excellent reputation for service and my customers who have stayed there love it as much as I do. But if you prefer a more exotic and distant destination, there is no problem – I will recommend something to your liking.

- A. The product amenities
 - B. The customers' names
 - C. The resort pricing
 - D. The product benefits
97. The question "Should I reserve two seats or one?" is a good way to _____.
- A. discover a customer's needs
 - B. build confidence and trust with a customer
 - C. resolve an objection from the customer
 - D. confirm whether the customer is ready to buy
98. When selling face-to-face to a travel agency customer, which behavior will make the customer feel disrespected?
- A. Making eye contact with the customer
 - B. Frequently using the customer's name
 - C. Setting an appointment for further discussions
 - D. Answering all incoming telephone calls
99. Why would a travel agent request a customer to sign an insurance waiver form?
- A. To get permission to discuss the customer's personal health
 - B. To provide proof of optional travel insurance purchase
 - C. To prove that insurance was offered but refused
 - D. To assess the customers knowledge of insurance products
100. Which is a feature included in most travel insurance products?
- A. Access to safe hospitals
 - B. Ability to travel later
 - C. 24-hour toll free service
 - D. Financial protection

ABBREVIATIONS AND DEFINITIONS

1.3 FTC Codes

FTC	Industry Name	Col.	FT Grp.
JR	Premium Business Restricted	-	-
JU	Premium Business Unrestricted	-	-
RR	Premium First Restricted	-	-
RU	Premium First Unrestricted	-	-
WR	Premium Economy Restricted	-	-
WU	Premium Economy Unrestricted	-	-
ZAP	Premium Economy Advance Purchase	1	APEX
ZEX	Premium Economy Excursion	1	EXC
ZIP	Premium Economy one way instant purchase	1	PEX
ZIT	Premium Economy Individual Inclusive Tour	2	Indiv IT
ZOX	Premium Economy one way excursion	1	EXC
ZPX	Premium Economy instant purchase	1	PEX
ZZP	Premium Economy one way advance purchase	1	APEX

EXTRA MILEAGE ALLOWANCE TABLES

2.4.3.1 Area 1 EMA

Between	And	Via	TPM Deduction
Buenos Aires/ Montevideo	Canada/	RIO - SAO with no stopover at	510
Buenos Aires/ Montevideo	Caracas	Wholly within South America	400

2.4.3.2 Area 2 EMA

2.4.3.2.1 Between Europe and the Middle East

Between	And	Via	TPM Deduction
Europe	Iran (except	Tehran	100
Budapest	Middle East	a point in Europe other than in	100

2.4.3.3 Area 3 EMA

Between	And	Via	TPM Deduction
Osaka/ Tokyo	Denpasar Bali	via Jakarta with no stopover; no additional intermediate points between Jakarta and Denpasar	70
Area 3 (except when travel is wholly within Afghanistan, Bangladesh, Bhutan, Maldives, Pakistan, India, Nepal and Sri Lanka)	A point in Area 3	via both Mumbai and Delhi, or via both Islamabad and Karachi	700
Area 3 (except when travel is wholly within Afghanistan, Bangladesh, Bhutan, Maldives, Pakistan, India, Nepal and Sri Lanka)	Mumbai	Delhi	700
Area 3 (except when travel is wholly within Afghanistan, Bangladesh, Bhutan, Maldives, Pakistan, India, Nepal and Sri Lanka)	Delhi	Mumbai	700
Area 3 (except when travel is wholly within Afghanistan, Bangladesh, Bhutan, Maldives, Pakistan, India, Nepal and Sri Lanka)	Karachi	Islamabad	700
Area 3 (except when travel is wholly within Afghanistan, Bangladesh, Bhutan, Maldives, Pakistan, India, Nepal and Sri Lanka)	Islamabad	Karachi	700

2.4.3.4. Area 12 via the Atlantic EMA

Between	And	Via	TPM Deduction
Alberta/ British Columbia/ Yukon	Europe	YYT - YHZ - YMQ - YOW - YTO	400
Canada/ Mexico/ USA	South Africa	Tel Aviv	660
Cancun	Europe	Mexico City	550
Merida	Europe	Mexico City	150
Mid Atlantic Points except Bahamas/ Bermuda	Fuerteventura/ Gran Canaria/ Lanzarote/ San Sebastian de la Gomera / Santa Cruz de la Palma/ Tenerife/ Valverde	Europe other than Fuerteventura/ Gran Canaria/ Lanzarote/ San Sebastian de la Gomera/ Santa Cruz de la Palma/ Tenerife/ Valverde	1300
New Brunswick/ Newfoundland/ Nova Scotia/ Prince Edward Island	Europe	BOS - YMQ - YOW - YTO	1500
New Brunswick/ Nova Scotia/ Prince Edward Island	Israel	YHZ - YMQ - YTO	500
Newfoundland	Israel	YYT - YHZ - YMQ - YOW - YTO	1600
Newfoundland	Europe	Halifax	700

Area 23 EMA

Between	And	Via	TPM Deduction
Europe	South Asian Subcontinent	via both Mumbai and Delhi	700
Europe	Mumbai	Delhi	700
Europe	Delhi	Mumbai	700
Middle East	TC3 (except South West Pacific)	via both Mumbai and Delhi, or via both Islamabad and Karachi	700
Middle East	Mumbai	Delhi	700
Middle East	Delhi	Mumbai	700
Middle East	Karachi	Islamabad	700
Middle East	Islamabad	Karachi	700

SPECIFIED ROUTINGS

Area 1 - Specified Routings

Between	And	Via
Asuncion	Bogota/ Guayaquil/ Mexico City/ Quito	BUE/ RIO/ SAO
Brasilia	Atlanta/ Baltimore/ Boston/ Chicago/ Mexico City/ Miami/ Montreal/ New York/ Philadelphia/ Ottawa/ Toronto/ Washington	Rio de Janeiro/ Sao Paulo
Buenos Aires	Guayaquil/ Quito/ San Jose	RIO/ SAO/ BOG
Cancun	A point in Colombia/ Quito/Guayaquil	MEX/ MIA
Quito	Aruba	CCS/ BOG
Quito	Rio de Janeiro/ Sao Paulo	Caracas
Salvador	Baltimore/ Montreal/ New York/ Ottawa/ Philadelphia/	Rio de Janeiro/ Sao Paulo
Quebec City/	Bermuda	Montreal - Toronto
A point in New Brunswick/ Nova Scotia/ Prince Edward Island	Antigua/ Bahamas/ Barbados/ Bermuda/ Cuba/ Dominican Republic/ French Antilles/ Haiti/ Jamaica/ St. Lucia/ Trinidad and Tobago	Montreal - Toronto YHZ - YMQ - YTO
A point in Newfoundland and Labrador	Antigua/ Bahamas/ Barbados/ Bermuda/ Cuba/ Dominican Republic/ French Antilles/ Haiti/ Jamaica/ St. Lucia/ Trinidad and Tobago	YYT - YHZ - YMQ - YTO
Montreal/ Ottawa	Bermuda	Halifax/ Toronto
A point in Canada	Asuncion/ Montevideo	Toronto - RIO
A point in Canada	Lima	Toronto - MEX
A point in Canada	A point in Argentina	Toronto - RIO/ BUE Toronto - SAO/ BUE
A point in Canada	A point in Chile	Toronto - RIO/ SCL Toronto - SAO/ SCL Toronto - MEX - SCL Toronto - BOG
NOTE: 1 No stopovers permitted		

Area 2 - Specified Routings

2.4.5.2.1 Within Middle East

Between	And	Via
Cairo	Dammam	Jeddah - Riyadh
Cairo	Riyadh	Jeddah
Dubai	Zahedan	Tehran
Hofuf	Cairo/ Damascus	Riyadh
Riyadh	Amman/ Beirut/ Damascus	Dammam

2.4.5.2.2 Within Africa

Between	And	Via
Blantyre	Harare/ Johannesburg	Lilongwe (Note 1)
Francistown	Johannesburg	Gabarone
Johannesburg	Mombasa	Nairobi
Kilimanjaro	Mombasa	Nairobi

NOTE:
1 No stopovers permitted

2.4.5.3 Area 3 - Specified Routings

Between	And	Via
Beijing	Fukuoka	Shanghai
Beijing	Nagasaki	Shanghai
Beijing	Osaka	Shanghai - Nagasaki (Note 2)
Beijing	Tokyo	Shanghai - Nagasaki - Osaka
Beijing	Sendai	Shanghai - Osaka (Note 3)
Colombo	Lahore	Karachi
Delhi	Nagoya/ Osaka/ Tokyo	Bangkok
Karachi	Seoul	Bangkok/ Manila - Tokyo
Kathmandu	Hong Kong	Bangkok
Kolkata	Hong Kong / Taipei	Bangkok
Kota Kinabalu	Taipei	Hong Kong
Sapporo	Seoul	Nagoya/ Tokyo
Tokyo	Faisalabad/ Karachi/ Islamabad/ Lahore/	Manila - Bangkok

NOTES:
Only 1 stopover permitted at Shanghai/ Nagasaki/ Osaka.
Only 1 stopover permitted at Shanghai/ Nagasaki.
Only 1 stopover permitted at Shanghai/ Osaka.

2.4.5.4 Between Areas 1 and 2 via Atlantic - Specified Routings

Between	And	Via
Montreal/ Ottawa	Bologna/ Florence/ Genoa/ Milan/ Pisa/ Trieste/ Turin/ Venice/	Toronto - Rome
Montreal/ Ottawa	Bologna/ Florence/ Genoa/ Trieste/ Turin/ Venice/ Verona	Toronto - Rome

2.4.5.5 Between Areas 2 and 3 - Specified Routings

Between	And	via
Tehran	Lahore	Karachi
Tehran	Peshawar	Karachi
Tehran	CAN/TPE/BKK/HKG	Kuala Lumpur
Japan / Korea (Dem. People's Rep. of) / Korea (Rep. of) / China/	Mashad	Tehran (EH)
Cairo	Tokyo	Bangkok - Manila
Cairo / Sanaa	Beijing	Bangkok
Kuwait	Tokyo	Bangkok/ Manila

2.4.5.6 Between Areas 1 and 3 via Pacific - Specified Routings

Between	And	Via
Seattle, WA	Japan	Los Angeles/ San Francisco

IATA RATE OF EXCHANGE

Country	Currency Name	ISO Code	Numeric	From NUC	Local Curr. Fares	Other Charges	Decimal Units	Notes
Canada	Canadian Dollar	CAD	124	1.141900	1	0.1	2	5, 8, 12
+ China excluding Hong Kong SAR & Macao SAR	Yuan Renminbi	CNY	156	6.168420	10	1	0	
Egypt	Egyptian Pound	EGP	818	7.150050	1	1	2	
Hong Kong SAR, China	Hong Kong Dollar	HKD	344	7.751830	10	1	0	
+ Korea, Democratic People's Republic of	North Korean Won	KPW	408	100.790000	1	1	0	
Russia	Russian Ruble	RUB	643	61.682500	5	1	0	8, 22
Russia	euro	EUR	978	0.810635	1	0.01	2	8, 22
United Kingdom	Pound Sterling	GBP	826	0.638555	1	0.1	2	5

Notes

- 5 Rounding of fares and other charges shall be to the nearest rounding unit.
For Example if rounding unit is 1:
Between: 0.01 and 0.49 round down
0.50 and 0.99 round up
- 8 Refer to PAT General Rules book section 11.10 for sources for bankers rates of exchange
- 10 When purchasing a ticket in India, nonresidents need prior approval from Reserve Bank or must produce a bank certificate evidencing the exchange of foreign currency.
- 11 Netherlands security charge and Passenger Service Charge shall not be rounded
- 12 (a) Rounding of local currency fares shall be accomplished by dropping amounts less than 50 cents and increasing amounts of 50 cents or more. Round trip fares in Canadian/US currency shall not exceed twice the one-way fare.
(b) Other charges - Canadian Tax Charges rounded to the nearest 0.01
- 22 Quote International fares, fares related/excess baggage charges in euro (EUR). The conversion rate shown herein is to be used solely to convert local currency domestic fares to euro, permitting combination of domestic fares and international fares on the same ticket

IATA CONSOLIDATED EXCHANGE RATE

Base	Quote	Exchange Rate
CAD	HKD	6.9453
GBP	HKD	12.4755
HKD	GBP	0.08017

CITY PAIR FARE TABLES

From City code: Or use city name: Country code: JO

To City code: Or use city name: Country code: NL

Currency: JOD

Fare Basis	OW/RT	FTC	Local Currency	NUC	Carrier Code	Rule	GI	MPM	Routing
YIF	OW	EU	1050	1484.07	YY	Y102	EH	2738	
YIF	RT	EU	1500	2120.11	YY	Y102	EH	2738	
CIF	OW	BU	2342.2	3310.48	YY	Y102	EH	2738	
CIF	RT	BU	3346	4729.26	YY	Y102	EH	2738	
YPXIF2M	RT	XPX	1000	1413.40	YY	Y104	EH	2738	

From City code: Or use city name: Country code: JO

To City code: Or use city name: Country code: IE

Currency: JOD

Fare Basis	OW/RT	FTC	Local Currency	NUC	Carrier Code	Rule	GI	MPM	Routing
YIF	OW	EU	1078	1523.65	YY	Y102	EH	3181	
YIF	RT	EU	1540	2176.64	YY	Y102	EH	3181	
CIF	OW	BU	2205	3116.56	YY	Y102	EH	3181	
CIF	RT	BU	3150	4452.23	YY	Y102	EH	3181	
YPXIF2M	RT	XPX	930	1314.46	YY	Y104	EH	3181	

From City code: Or use city name: Country code: JO

To City code: Or use city name: Country code: GB

Currency: JOD

Fare Basis	OW/RT	FTC	Local Currency	NUC	Carrier Code	Rule	GI	MPM	Routing
YIF	OW	EU	1169	1652.27	YY	Y102	EH	2840	
YIF	RT	EU	1670	2360.39	YY	Y102	EH	2840	
CIF	OW	BU	2342.2	3310.48	YY	Y102	EH	2840	
CIF	RT	BU	3346	4729.26	YY	Y102	EH	2840	
YPXIF2M	RT	XPX	1074	1517.99	YY	Y104	EH	2840	

From City code: Or use city name: Country code: NL

To City code: Or use city name: Country code: IE

Currency: EUR

Fare Basis	OW/RT	FTC	Local Currency	NUC	Carrier Code	Rule	GI	MPM	Routing
YIF	OW	EU	704	868.45	YY	Z002	EH	560	
YIF	RT	EU	1172	1445.78	YY	Z002	EH	560	
CIF	OW	BU	704	868.45	YY	Z002	EH	560	
CIF	RT	BU	1172	1445.78	YY	Z002	EH	560	

From City code: Or use city name: Country code: NL

To City code: Or use city name: Country code: GB

Currency: EUR

Fare Basis	OW/RT	FTC	Local Currency	NUC	Carrier Code	Rule	GI	MPM	Routing
YIF	OW	EU	364	449.03	YY	Z002	EH	253	
YIF	RT	EU	606	747.56	YY	Z002	EH	253	
CIF	OW	BU	364	449.03	YY	Z002	EH	253	
CIF	RT	BU	606	747.56	YY	Z002	EH	253	

PAT EXTRACT - IATA TRAVEL & TOURISM CONSULTANT COURSE EXAMINATION MARCH 2018

From City code: Or use city name: Country code: EG

To City code: Or use city name: Country code: JO

Currency: EGP

Fare Basis	OW/RT	FTC	Local Currency	NUC	Carrier Code	Rule	GI	MPM	Routing
YIF	OW	EU	6049	846.00	YY	Y251	EH	354	
YIF	RT	EU	9305	1301.38	YY	Y251	EH	354	
CIF	OW	BU	8450	1181.80	YY	Y251	EH	354	
CIF	RT	BU	13000	1818.16	YY	Y251	EH	354	
FIF	OW	FU	17271	2415.50	YY	Y251	EH	354	
FIF	RT	FU	26570	3716.05	YY	Y251	EH	354	
YEEIF3M	RT	XEX	2156	301.53	YY	Y254	EH	354	

From City code: Or use city name: Country code: EG

To City code: Or use city name: Country code: NL

Currency: EGP

Fare Basis	OW/RT	FTC	Local Currency	NUC	Carrier Code	Rule	GI	MPM	Routing
YIF	OW	EU	9240	1292.29	YY	Y102	EH	2565	
YIF	RT	EU	13200	1846.14	YY	Y102	EH	2565	
CIF	OW	BU	9919	1387.26	YY	Y102	EH	2565	
CIF	RT	BU	14170	1981.80	YY	Y102	EH	2565	
FIF	OW	FU	38035	5319.54	YY	Y102	EH	2565	
FIF	RT	FU	54335	7599.24	YY	Y102	EH	2565	

From City code: Or use city name: Country code: EG

To City code: Or use city name: Country code: IE

Currency: EGP

Fare Basis	OW/RT	FTC	Local Currency	NUC	Carrier Code	Rule	GI	MPM	Routing
YIF	OW	EU	5880	822.37	YY	Y102	EH	3008	
YIF	RT	EU	8399	1174.67	YY	Y102	EH	3008	
CIF	OW	BU	9542	1334.53	YY	Y102	EH	3008	
CIF	RT	BU	13631	1906.42	YY	Y102	EH	3008	
FIF	OW	FU	38035	5319.54	YY	Y102	EH	3008	
FIF	RT	FU	54335	7599.24	YY	Y102	EH	3008	

From City code: Or use city name: Country code: EG

To City code: Or use city name: Country code: GB

Currency: EGP

Fare Basis	OW/RT	FTC	Local Currency	NUC	Carrier Code	Rule	GI	MPM	Routing
YIF	OW	EU	8669	1212.43	YY	Y102	EH	2667	
YIF	RT	EU	12384	1732.01	YY	Y102	EH	2667	
CIF	OW	BU	17325	2423.05	YY	Y102	EH	2667	
CIF	RT	BU	24750	3461.51	YY	Y102	EH	2667	
FIF	OW	FU	25410	3553.82	YY	Y102	EH	2667	
FIF	RT	FU	36300	5076.88	YY	Y102	EH	2667	

From City code: Or use city name: Country code: GB

To City code: Or use city name: Country code: NL

Currency: GBP

Fare Basis	OW/RT	FTC	Local Currency	NUC	Carrier Code	Rule	GI	MPM	Routing
YIF	OW	EU	424	663.99	YY	Z002	EH	253	
YIF	RT	EU	706	1105.62	YY	Z002	EH	253	
CIF	OW	BU	424	663.99	YY	Z002	EH	253	
CIF	RT	BU	706	1105.62	YY	Z002	EH	253	

PAT EXTRACT - IATA TRAVEL & TOURISM CONSULTANT COURSE EXAMINATION MARCH 2018

From City code: Or use city name: Country code: GB

To City code: Or use city name: Country code: HK

Currency: GBP

Fare Basis	OW/RT	FTC	Local Currency	NUC	Carrier Code	Rule	CI	MPM	Routing
YIF	OW	EU	2724	4265.88	YY	Y144	EH	8163	
YIF	RT	EU	3892	6095.01	YY	Y144	EH	8163	
YIF	OW	EU	3764	5894.55	YY	Y144	TS	9644	
YIF	RT	EU	5377	8420.57	YY	Y144	TS	9644	
CIF	OW	BU	5439	8517.66	YY	Y144	EH	8163	
CIF	RT	BU	7770	12168.10	YY	Y144	EH	8163	
CIF	OW	BU	6228	9753.27	YY	Y144	TS	9644	
CIF	RT	BU	8897	13933.00	YY	Y144	TS	9644	
FIF	OW	FU	7430	11635.60	YY	Y144	EH	8163	
FIF	RT	FU	10614	16621.90	YY	Y144	EH	8163	
FIF	OW	FU	8990	14078.70	YY	Y144	TS	9644	
FIF	RT	FU	12843	20112.60	YY	Y144	TS	9644	
YOW	OW	EU	3659	5730.12	CX	E099	EH	8163	
YRT	RT	EU	5226	8184.10	CX	E099	EH	8163	
WOW	OW	WU	4025	6303.29	CX	E099	EH	8163	
WRT	RT	WU	5750	9004.70	CX	E099	EH	8163	
JOW	OW	BU	7649	11978.60	CX	E099	EH	8163	
JRT	RT	BU	10927	17112.10	CX	E099	EH	8163	
FOW	OW	FU	11261	17635.10	CX	E099	EH	8163	
FRT	RT	FU	16087	25192.80	CX	E099	EH	8163	
ROW	OW	WU	3905	6115.36	CX	E099	EH	8163	
RRT	RT	WU	5578	8735.34	CX	E099	EH	8163	
IAPRT	RT	BAP	3819	5980.69	CX	E768	EH	8163	
BEEOWCX	OW	XEX	1114	1744.56	CX	E094	EH	8163	
BEE12MCX	RT	XEX	1591	2491.56	CX	E094	EH	8163	
BSDOW	OW	PSD	1088	1703.84	CX	E027	EH	8163	
BSDRT	RT	PSD	1553	2432.05	CX	E027	EH	8163	
Y2OW1	OW	XOX	1537	2406.99	CX	E771	EH	8163	
Y2RT1	RT	XEX	2195	3437.44	CX	E771	EH	8163	
W2OW1	OW	ZOX	1759	2754.65	CX	E771	EH	8163	
W2RT1	RT	ZEX	2512	3933.88	CX	E771	EH	8163	
DAPRT	RT	BAP	5835	9137.81	CX	E768	EH	8163	
C2RT1	RT	BAP	6578	10301.40	CX	E768	EH	8163	
J2OW1	OW	BOX	5347	8373.59	CX	E771	EH	8163	
J2RT1	RT	BX	7638	11961.40	CX	E771	EH	8163	
A2RT1	RT	FX	9603	15038.60	CX	E768	EH	8163	
F2OW1	OW	FOX	7830	12262.10	CX	E771	EH	8163	
F2RT1	RT	FX	11185	17516.10	CX	E771	EH	8163	

From City code: Or use city name: Country code: GB

To City code: Or use city name: Country code: JP

Currency: GBP

Fare Basis	OW/RT	FTC	Local Currency	NUC	Carrier Code	Rule	CI	MPM	Routing
YIF	OW	EU	1743	2729.60	YY	Y091	EH	9760	
YIF	RT	EU	2490	3899.42	YY	Y091	EH	9760	
YIF	OW	EU	3436	5380.89	YY	Y091	TS	7456	
YIF	RT	EU	4908	7686.10	YY	Y091	TS	7456	
YIF	OW	EU	3549	5557.86	YY	Y091	AP	11187	
YIF	RT	EU	5070	7939.80	YY	Y091	AP	11187	
CIF	OW	BU	6640	10398.50	YY	Y091	EH	9760	
CIF	RT	BU	9486	14855.40	YY	Y091	EH	9760	
CIF	OW	BU	5081	7957.02	YY	Y091	TS	7456	
CIF	RT	BU	7259	11367.80	YY	Y091	TS	7456	
CIF	OW	BU	5590	8754.14	YY	Y091	AP	11187	
CIF	RT	BU	7986	12506.40	YY	Y091	AP	11187	
FIF	OW	FU	8849	13857.80	YY	Y091	EH	9760	
FIF	RT	FU	12641	19796.20	YY	Y091	EH	9760	
FIF	OW	FU	9517	14904.00	YY	Y091	TS	7456	
FIF	RT	FU	13596	21291.80	YY	Y091	TS	7456	
FIF	OW	FU	9101	14252.50	YY	Y091	AP	11187	
FIF	RT	FU	13001	20360.00	YY	Y091	AP	11187	

PAT EXTRACT - IATA TRAVEL & TOURISM CONSULTANT COURSE EXAMINATION MARCH 2018

From City code: Or use city name: Country code: RU

To City code: Or use city name: Country code: HK

Currency: EUR

Fare Basis	OW/RT	ETC	Local Currency	NUC	Carrier Code	Rule	GI	MPM	Routing
YIF	OW	EU	4207	5189.75	YY	Y144	EH	8025	
YIF	RT	EU	6010	7413.94	YY	Y144	EH	8025	
YIF	OW	EU	1855	2288.32	YY	Y144	FE	5312	
YIF	RT	EU	2650	3269.04	YY	Y144	FE	5312	
YIF	OW	EU	3132	3863.63	YY	Y144	RU	7784	
YIF	RT	EU	4473	5517.89	YY	Y144	RU	7784	
CIF	OW	BU	5334	6580.02	YY	Y144	EH	8025	
CIF	RT	BU	7620	9400.03	YY	Y144	EH	8025	
CIF	OW	BU	3761	4639.57	YY	Y144	FE	5312	
CIF	RT	BU	5372	6626.90	YY	Y144	FE	5312	
CIF	OW	BU	4072	5023.22	YY	Y144	RU	7784	
CIF	RT	BU	5817	7175.85	YY	Y144	RU	7784	
FIF	OW	FU	8505	10491.80	YY	Y144	EH	8025	
FIF	RT	FU	12149	14987.00	YY	Y144	EH	8025	
FIF	OW	FU	6137	7570.60	YY	Y144	FE	5312	
FIF	RT	FU	8767	10815.00	YY	Y144	FE	5312	
FIF	OW	FU	6838	8435.36	YY	Y144	RU	7784	
FIF	RT	FU	9768	12049.80	YY	Y144	RU	7784	

From City code: Or use city name: Country code: RU

To City code: Or use city name: Country code: GB

Currency: EUR

Fare Basis	OW/RT	ETC	Local Currency	NUC	Carrier Code	Rule	GI	MPM	Routing
YIF	OW	EU	1546	1907.14	YY	Z002	EH	1860	
YIF	RT	EU	2576	3177.75	YY	Z002	EH	1860	
CIF	OW	BU	1546	1907.14	YY	Z002	EH	1860	
CIF	RT	BU	2576	3177.75	YY	Z002	EH	1860	

From City code: Or use city name: Country code: RU

To City code: Or use city name: Country code: JP

Currency: EUR

Fare Basis	OW/RT	ETC	Local Currency	NUC	Carrier Code	Rule	GI	MPM	Routing
YIF	OW	EU	3788	4672.87	YY	Y091	EH	9291	
YIF	RT	EU	5411	6675.01	YY	Y091	EH	9291	
YIF	OW	EU	3021	3726.70	YY	Y091	FE	5596	
YIF	RT	EU	4315	5322.98	YY	Y091	FE	5596	
YIF	OW	EU	3440	4243.58	YY	Y091	RU	5596	
YIF	RT	EU	4913	6060.68	YY	Y091	RU	5596	
YIF	OW	EU	2758	3402.27	YY	Y091	TS	5596	
YIF	RT	EU	3939	4859.15	YY	Y091	TS	5596	
CIF	OW	BU	3992	4924.53	YY	Y091	EH	9291	
CIF	RT	BU	5702	7033.99	YY	Y091	EH	9291	
CIF	OW	BU	4551	5614.11	YY	Y091	FE	5596	
CIF	RT	BU	6501	8019.63	YY	Y091	FE	5596	
CIF	OW	BU	4853	5986.66	YY	Y091	RU	5596	
CIF	RT	BU	6932	8551.32	YY	Y091	RU	5596	
CIF	OW	BU	5439	6709.55	YY	Y091	TS	5596	
CIF	RT	BU	7770	9585.07	YY	Y091	TS	5596	
FIF	OW	FU	13358	16478.40	YY	Y091	EH	9291	
FIF	RT	FU	19082	23539.60	YY	Y091	EH	9291	
FIF	OW	FU	7665	9455.55	YY	Y091	FE	5596	
FIF	RT	FU	10950	13507.90	YY	Y091	FE	5596	
FIF	OW	FU	9460	11669.90	YY	Y091	RU	5596	
FIF	RT	FU	13513	16669.60	YY	Y091	RU	5596	
FIF	OW	FU	9721	11991.80	YY	Y091	TS	5596	
FIF	RT	FU	13886	17129.80	YY	Y091	TS	5596	

PAT EXTRACT - IATA TRAVEL & TOURISM CONSULTANT COURSE EXAMINATION MARCH 2018

From City code: Or use city name: Country code: JP

To City code: Or use city name: Country code: HK

Currency: JPY

Fare Basis	OW/RT	ETC	Local Currency	NUC	Carrier Code	Rule	GI	MPM	Routing
YIF	OW	EU	223600	1862.35	YY	Y290	EH	2187	
YIF	RT	EU	344000	2865.16	YY	Y290	EH	2187	
CIF	OW	BU	279700	2329.61	YY	Y290	EH	2187	
CIF	RT	BU	430200	3583.11	YY	Y290	EH	2187	
FIF	OW	FU	683800	5695.34	YY	Y290	EH	2187	
FIF	RT	FU	1052000	8762.06	YY	Y290	EH	2187	

From City code: Or use city name: Country code: JP

To City code: Or use city name: Country code: GB

Currency: JPY

Fare Basis	OW/RT	ETC	Local Currency	NUC	Carrier Code	Rule	GI	MPM	Routing
YIF	OW	EU	574000	4780.82	YY	Y091	EH	9760	
YIF	RT	EU	820000	6829.74	YY	Y091	EH	9760	
YIF	OW	EU	574000	4780.82	YY	Y091	TS	7456	
YIF	RT	EU	820000	6829.74	YY	Y091	TS	7456	
YIF	OW	EU	731800	6095.13	YY	Y091	AP	11187	
YIF	RT	EU	1045300	8706.26	YY	Y091	AP	11187	
CIF	OW	BU	819000	6821.41	YY	Y091	EH	9760	
CIF	RT	BU	1170000	9744.88	YY	Y091	EH	9760	
CIF	OW	BU	945000	7870.86	YY	Y091	TS	7456	
CIF	RT	BU	1350000	11244.10	YY	Y091	TS	7456	
CIF	OW	BU	924100	7696.79	YY	Y091	AP	11187	
CIF	RT	BU	1320100	10995.10	YY	Y091	AP	11187	
FIF	OW	FU	2006700	16713.70	YY	Y091	EH	9760	
FIF	RT	FU	2866700	23876.60	YY	Y091	EH	9760	
FIF	OW	FU	1988400	16561.30	YY	Y091	TS	7456	
FIF	RT	FU	2840500	23658.40	YY	Y091	TS	7456	
FIF	OW	FU	1974500	16445.50	YY	Y091	AP	11187	
FIF	RT	FU	2820600	23492.70	YY	Y091	AP	11187	

FARE RULES

E099 NORMAL FARES
BETWEEN EUROPE AND AREA 3

⇒SC101

- 0) **APPLICATION**
 A) 1) **Application**
 First, business, premium economy, economy class OW/RT/CT/OJ journeys via CX
 2) **Fares**
 c) Exception for intermediate/business class fares: whenever sectors between the last point of departure in Europe and the first point of arrival in South East Asia, or vice versa, are flown in intermediate class and other sectors are in the same or lower class, the applicable through intermediate class fare shall be applied
 B) 1) **Types of Trip**
 Exception to General Rule 2.7: for OJ journeys: open segment must be in one country
- 10) **CONSTRUCTIONS AND COMBINATIONS**
 A) 2) **Combinations**
 b) permitted on a half RT basis with any fare for any carrier in any rule
- 18) **TICKET ENDORSEMENTS**
 A) originating HKG: the original and any subsequently reissued ticket must be annotated T1 in the Endorsement Box
- 19) **CHILDREN AND INFANT DISCOUNTS**
 A) 1) **Children**
 a) accompanied children aged 2-11 years: charge 75% of applicable adult fare
 b) unaccompanied children aged 2-11 years: charge 100% of applicable adult fare
 2) **Infant**
 a) accompanied infant
 i) no seat: charge 10% of applicable adult fare for the first infant
 ii) booked seat: charge 100% of applicable adult fare
 B) General Rule 6.2 does not apply
- 20) **TOUR CONDUCTOR DISCOUNTS**
 A) permitted: contact carrier for details
 Exception for A-, E-, R- type fares: not permitted
- 21) **AGENT DISCOUNTS**
 A) Exception for A-, E-, R- type fares: not permitted
- 22) **OTHER DISCOUNTS/SECONDARY FARE APPLICATIONS**
 A) Not permitted

Y091 FIRST, INTERMEDIATE/BUSINESS, ECONOMY CLASS
 FLEX FARES BETWEEN EUROPE AND JAPAN
 VIA AP, EH, FE, RU, TS

⇒SC101

0) APPLICATION

A) 1) Application

First, intermediate/business, economy class normal fares
 between Europe and Japan
 via AP, EH, FE, RU, TS.

2) Fares

- c) via AP: whenever sectors between the last point of departure in Europe and the first point of arrival in Area 1 and between the last point of departure in Area 1 and the first point of arrival in Japan, or vice versa, are flown in intermediate/business class and other sectors are in the same class or a lower class, the applicable through intermediate/business class fare shall be applied
- d) via EH, FE, RU, TS: whenever sectors between the last point of departure in Europe and the first point of arrival in Japan, or vice versa, are flown in intermediate/business class and other sectors are in the same class or a lower class, the applicable through intermediate/business class fare shall be applied

19) CHILDREN AND INFANT DISCOUNTS

A) 1) Children

- a) accompanied children
 aged 2-11 years: charge 100% of applicable adult fare
 Exception: economy class fares: charge 75% of applicable adult fare
- b) unaccompanied children
 aged 2-11 years: charge 100% of applicable adult fare

2) Infant

- a) accompanied infant
 - i) no seat: charge 10% of applicable adult fare
 - ii) booked seat: charge 100% of applicable adult fare
 - iii) Exception: economy class fares: charge 75% of applicable adult fare
- b) unaccompanied infant
 not permitted

Y102 FIRST, INTERMEDIATE/BUSINESS, ECONOMY CLASS
FLEX FARES BETWEEN EUROPE AND MIDDLE EAST

⇒SC101

0) APPLICATION

A) 1) Application

First, intermediate/business, economy class flex fares
between Europe and Middle East

2) Fares

c) whenever travel on the sector between Europe and Middle East is in intermediate/business class, the through fare shall not be lower than the applicable through intermediate/business class fare.

19) CHILDREN AND INFANT DISCOUNTS

A) 1) Children

a) accompanied children aged 2-11 years: charge 100% of applicable adult fare
Exception: Economy class: charge 75% of applicable adult fare

b) unaccompanied children aged 2-11 years: charge 100% of applicable adult fare

2) Infant

a) accompanied infant

i) no seat: charge 10% of applicable adult fare

Exception: First class on services of AF between Europe and Middle East:
accompanied infant must have booked seat

ii) booked seat: charge 100% of applicable adult fare

Exception: Economy class: charge 75% of applicable adult fare

b) unaccompanied infant
not permitted

20) TOUR CONDUCTOR DISCOUNTS

A) not permitted

21) AGENT DISCOUNTS

A) not permitted

- Y144 FIRST, INTERMEDIATE/BUSINESS, ECONOMY CLASS ⇒SC101
 FLEX FARES BETWEEN EUROPE AND SOUTH EAST ASIA
 VIA EH, FE, RU, TS
- 0) APPLICATION
- A) 1) Application
 First, intermediate/business, economy class normal fares between Europe and South East Asia via EH, FE, RU, TS
- 2) Fares
- a) via EH, FE: whenever sectors between the last point of departure in Europe and the first point of arrival in South East Asia, or vice versa, are flown in intermediate/business class and other sectors are in the same class or a lower class, the applicable through intermediate/business class fare shall be applied
- d) via RU, TS: whenever sectors between the last point of departure in Europe and the first point of arrival in South East Asia, or vice versa, are flown in intermediate/business class and other sectors are in the same class or a lower class, the applicable through intermediate/business class fare shall be applied
- 19) CHILDREN AND INFANT DISCOUNTS
- A) 1) Children
- a) accompanied children
 aged 2-11 years: charge 100% of applicable adult fare
 Exception: Economy class fares: charge 75% of applicable adult fare
- b) unaccompanied children
 aged 2-11 years: charge 100% of applicable adult fare
- 2) Infant
- a) accompanied infant
- i) no seat: charge 10% of applicable adult fare
 Exception: First class on services of AF: accompanied infant must have booked seat
- ii) booked seat: charge 100% of applicable adult fare
 Exception: Economy class fares: charge 75% of applicable adult fare
- b) unaccompanied infant
 not permitted
- 20) TOUR CONDUCTOR DISCOUNTS
- A) not permitted
- 21) AGENT DISCOUNTS
- A) not permitted

**Z002 FIRST, INTERMEDIATE/BUSINESS, ECONOMY CLASS
FLEX FARES WITHIN EUROPE**

⇒SC101

0) APPLICATION

A) 1) Application

First, intermediate/business, economy class normal fares within Europe

2) Fares Exception:

intermediate/business class fares: if no intermediate/business class fare is shown in the fares pages, the fare shall be equal to the economy class fare governed by this rule

10) CONSTRUCTIONS AND COMBINATIONS

A) 2) Combinations

- a) end-on and side trip combinations permitted; in case of side trips, such side trips are only permitted from and to the same enroute point of a fare component

17) HIGHER INTERMEDIATE POINT AND MILEAGE EXCEPTIONS

- A) Economy class Flex Fares may not be used to calculate a differential

19) CHILDREN AND INFANT DISCOUNTS

A) 1) Children

- a) accompanied children aged 2-11 years:
charge 75% of applicable adult fare

Exception

First class: charge 100% of applicable adult fare Economy class: charge 75% of applicable adult fare

- b) unaccompanied children
aged 2-11 years: charge 100% of applicable adult fare

2) Infant

- a) accompanied infant

i) no seat: charge 10% of applicable adult fare

ii) booked seat: charge 75% of applicable adult fare

Exception

First class: charge 100% of applicable adult fare

- b) unaccompanied infant
not permitted

20) TOUR CONDUCTOR DISCOUNTS

- A) not permitted

